P24.5

To reduce the total negotiated price you must:

P24.5.1 Calculate the percentage of prior learning that the learner has, as a percentage of the off-the-job training hours that you would deliver to an apprentice with no relevant prior learning for the same standard. For example, if the individual's prior learning accounts for 300 off-the-job training hours and typically, for the same standard, you would deliver 1,000 off-the-job training hours to an individual with no prior learning, this would equate to 30% prior learning.

P24.5.2 Reduce the price by at least 50% of the prior learning percentage, from the maximum funding band (the 50% reduction recognises fixed costs). For the example above, where the apprentice has 30% prior learning, this means there must be a reduction in price of at least 15% of the maximum funding band. This reduced price is the maximum that will be paid using apprenticeship funding (e.g. £8,500 for a £10,000 funding band).

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Things to consider when setting up a calculator

❑ Cost Section no longer used in the calculator

❑ New Section called Hours

❑ Minimum Off the Job Hours is calculated from the duration value as follows
   ▪ *Duration in weeks = (Duration /12)*52*
   ▪ *Leave entitlement = Duration in Weeks /52 * 5.6*
   ▪ *Training Duration = Duration in weeks - Leave entitlement*
   ▪ *Min OTJ = Training Duration * 6*

❑ Topics are used in the calculator as follows (***VERY IMPORTANT)***
   ▪ Topics are weighted
      ▪ Small = 0.5
      ▪ Medium = 1
      ▪ Large = 2

❑ Hours per topics = OJH / Total Number of Topics (including weighting)

Total number of Topics = 5

Behaviours ⌃

TOPIC	S	M	L
Professionalism	○	◉	○
Personal Qualities	◉	○	○
Adaptability	○	◉	○
Responsibility	○	○	◉
Managing Performance	◉	○	○

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Things to consider when setting up a calculator cont…

❑ 3 methods for sizing the KSB
    ❑ Topics
    This is the original option. This is where the standard has already been grouped into Topics

    ❑ Criteria
    This option will display the individual criteria / outcomes for each KSB

    ❑ Custom Groups
    This option allows the user to create their own groups.

❑ Topic and Custom Group for determining the score uses the same logic. Takes the average applicant score of the group (see example on next slide)

❑ Criteria – This takes the actual applicant score

❑ The learners view will **NOT** change they will still see all the criteria / outcomes and will be able to score themselves accordingly

Example

- Total Topics = **10**   Total OTJ = **417hrs** - Max Funding = **£6000**

- Hrs. per Topic = *41.7hrs* Medium *20.85hrs* Small and *83.4hrs* Large

- Deductions
  - Applicant scores 7 for a large topic = 50% x 83.4hrs = *41.7hrs*

  - Applicant scores 9 for a small topic = 70% x 20.85hrs = *14.6hrs*

  - Applicant scores 5 for a medium topic = 0% x 41.7hrs = *0hrs*

- Total Hrs deducted for RPL = 41.7+14.6   = **56.3hrs**

- % Reduction = (56.3 / 417) *100 = **13.5%**

- 50% Reduction (Fixed Costs) = 50% x 13.5 = **6.7%**

- ***Negotiated Price = £6000 - (6.7% * £6000) = £5598***

Reductions	
Reduction of funding for No experience (0-2)	00.00%
Reduction of funding for Learning (3-6)	00.00%
Reduction of funding for Strong (7-8)	50.00%
Reduction of funding for Expert (9-10)	70.00%